

# Memorandum



**Date:** May 7, 2013

**To:** Honorable Chairwoman Rebeca Sosa  
and Members, Board of County Commissioners

Agenda Item No. 8(F)(3)

**From:** Carlos A. Gimenez  
Mayor

**Subject:** Recommendation for Approval to Award: SunPass/Toll-By-Plate Electronic Tolling Solution

## Recommendation

It is recommended that the Board of County Commissioners (Board) approve the award of *Contract No. RFP861* to TransCore LP for the conversion of the existing cash/C-Pass electronic toll system used at the Venetian and Rickenbacker Causeways to a SunPass/Toll-By-Plate Electronic Tolling (Solution).

An open and competitive Request for Proposals was issued on February 13, 2013 to obtain a turnkey, fully integrated Solution for Public Works and Waste Management (PWWM). The Solution will allow the County to process tolls via SunPass transponders or Toll-By-Plate functionality. The Solution will be interoperable with the Florida Turnpike Enterprise, the state entity tasked with collection of SunPass tolls. TransCore LP is capable of meeting all of the functional requirements outlined within the solicitation, including the development of pre-paid toll functionality that allows SunPass transponders to be programmed for travel on the Causeways for customers that meet the requirements to purchase the County's existing Annual Pass Plans. Additionally, TransCore LP will be responsible for providing all required hardware/equipment, software, implementation, customization, integration, testing, training, and maintenance and support services for the Solution. Lastly, TransCore LP has an established facility in Miramar that will allow for quick mobilization of resources and local dedicated support personnel to provide onsite services.

Through negotiations, staff was able to achieve a reduction of \$289,331 from the proposed cost for the initial term and an additional reduction of \$569,358 for the optional renewal periods, resulting in a total savings of \$858,689. Additionally, negotiations yielded value added services and functionality to control electronic variable message signs directly from the Solution at no cost to the County. This will provide clear communications to the public traveling through the Causeways.

## Scope

The impact of this item is countywide in nature. This project is expected to be completed by June 2014.

## Fiscal Impact/Funding Source

PWWM is projecting, with the implementation of this project, an annual operational savings of approximately \$1.1 million with the reduction of toll operations positions and associated costs. This savings will not be settled until the Interoperability Agreement is completed with the Florida Turnpike Enterprise.

The fiscal impact for the initial five year term of this contract is \$4 million. If the County chooses to exercise the four, five year options to renew, the cumulative value will be \$12 million. The proposed allocations are based on negotiated contract rates for implementation and future development and are budgeted as follows:

Department	Allocation	Funding Source	Contract Manager
Public Works and Waste Management	\$4,000,000	Proprietary Causeway Revenues	Aneisha Daniel
<b>Total</b>	<b>\$4,000,000</b>		

**Track Record/Monitor**

The contract manager for PWWM is listed in the table above. Beth Goldsmith of the Internal Services Department is the Procurement Contracting Officer.

**Delegated Authority**

If this item is approved, the County Mayor or designee will have the authority to exercise, at their discretion, contract modifications, subsequent options-to-renew, and extensions, and to issue work orders, in accordance with the terms and conditions of the contract.

**Vendor Recommended for Award**

Awardee	Address	Principal
TransCore LP	8158 Adams Drive, Liberty Centre, Building 200 Hummelstown, PA 17036	James Wilson

**Vendors Not Recommended for Award**

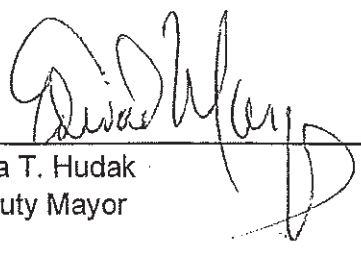
None

**Due Diligence**

Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine Contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to Contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

**Applicable Ordinances and Contract Measures**

- The two percent User Access Program provision applies and will be collected on all purchases.
- The Small Business Enterprise Bid Preference and Local Preference was applied in accordance with the Ordinances.
- The Living Wage Ordinance does not apply.

  
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Alina T. Hudak  
Deputy Mayor



## MEMORANDUM

(Revised)

**TO:** Honorable Chairwoman Rebeca Sosa  
and Members, Board of County Commissioners

**DATE:** May 7, 2013

**FROM:**   
R. A. Cuevas, Jr.  
County Attorney

**SUBJECT:** Agenda Item No. 8(F)(3)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_ ) to approve
- ☐ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(F)(3)  
5-7-13

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING EXECUTION OF AN AGREEMENT IN THE AMOUNT OF \$4,000,000, OR \$12,000,000 IF THE FOUR, FIVE-YEAR OPTION-TO-RENEW PERIODS ARE EXERCISED, WITH TRANSORE LP TO CONVERT THE EXISTING CASH AND C-PASS TOLL SYSTEM AT VENETIAN AND RICKENBACKER CAUSEWAYS TO SUNPASS/TOLL-BY-PLATE ELECTRONIC TOLLING, AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE AN AGREEMENT FOR AND ON BEHALF OF MIAMI-DADE COUNTY AND TO EXERCISE ANY CANCELLATION AND RENEWAL PROVISIONS, AND TO EXERCISE ALL OTHER RIGHTS CONTAINED THEREIN CONTRACT NO. 861

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board approves the execution of an agreement in the amount of \$4,000,000, or \$12,000,000 if the four, five-year option-to-renew periods are exercised, with TransCore LP, in substantially the form attached hereto and made a part hereof, and authorizes the County Mayor or County Mayor's designee to execute same for and on behalf of Miami-Dade County and to exercise any cancellation and renewal provisions and all other rights contained therein.

The foregoing resolution was offered by Commissioner  
who moved its adoption. The motion was seconded by Commissioner  
and upon being put to a vote, the vote was as follows:

Rebeca Sosa, Chairwoman  
Lynda Bell, Vice Chair

Bruno A. Barreiro  
Jose "Pepe" Diaz  
Sally A. Heyman  
Jean Monestime  
Sen. Javier D. Souto  
Juan C. Zapata

Esteban L. Bovo, Jr.  
Audrey M. Edmonson  
Barbara J. Jordan  
Dennis C. Moss  
Xavier L. Suarez

The Chairperson thereupon declared the resolution duly passed and adopted this 7<sup>th</sup> day of May, 2013. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.



Eduardo W. Gonzalez